

**SIES College of Arts, Science and Commerce, Autonomous,
Sion west, Mumbai**

**Name of the Programme: BACHELOR OF MANAGEMENT STUDIES(BMS)
(Three years Integrated Degree Programme)**



The BMS Programme Outcomes

SIES offers a three years degree programme in Management Studies with specialization in Marketing, Finance and Capital Markets. The Programme outcomes (POs) are skills and competencies that a learner is expected to accomplish on conclusion of the program. The BMS POs includes building reasoning ability & rational thinking, Commercial awareness, Research skills and Ethical values that prepare learners for progression to higher studies, employability and develop team player attitude.

The POs are well affiliated with the Institutional Vision and Mission. They are edged to ensure that the learning levels and academic standards of BMS programmes offered at our institute is at par with the Global Standards. The teaching methodologies focus on instruction delivery in a more practical way to fulfil the institutional learning objectives and thereby contributing to the holistic development of a learner.

Table1: Program Outcomes of the BMS Program

On completion of the BMS Program, our graduate is expected to have attained following Skills, attitudes and competencies.

PO1. Solving Complex Problem with Critical Thinking

Applying the knowledge of various course learned under a program with an ability to breakdown complex problems into simple components, by designing processes required for problem solving and making informed decisions that guide actions (at Institutional, Personal and Intellectual level).

PO2. Reasoning ability and Rational thinking

Developing rational thinking on the basis of acquired contextual knowledge, assessing societal, public health and safety, cultural, legal, gender, ethnic and environmental issues, and performing with decisive responsibility.

PO3. Research skill

Utilizing the contextual knowledge in an inter-disciplinary framework. Integrating research based knowledge and research methods involving problem definition, analysis and interpretation of data, synthesis of the information to provide valid conclusions. Exercising analytical skill, research ability, creativity, for employability and collaborating with industries

PO4. Effective Communication skill

Facilitating to speak, read, write and listen effectively through both formal language and in one's own mother tongue, in order to make meaning of the world around. Enabling to comprehend and write effective reports and documentation, make successful presentations, give and receive clear instructions.

PO5. Proficiency with ICT

Equipping to create, select, apply appropriate tools and techniques, resources through electronic media for the purpose of gathering, analyzing data and drawing inference with an understanding of its merits and demerits

PO6. Social Interactive Skills and team work



Eliciting networking with people, mediate disagreement and help reach conclusions in group settings. Functioning effectively as an individual, and as a member in diverse groups, and in multidisciplinary settings exhibiting adaptability, leadership quality and team-building
PO7. Ethical values Recognizing and respecting different value systems including one's own, to understand the moral dimensions of one's decisions, intention to help the society and feeling good about it, commitment to professional duties and responsibilities
PO8. Self-directed Learning Acquiring the ability to explore and gain knowledge in independent ways, keep evolving lifelong in the broad context of socio-technological changes.
PO9. Sensitization towards Sustainable Environment and Gender equality issues Understanding the need for sustainable development and concern for environmental issues, realizing the importance of co-habitation, co-evolution in our achievements of sustainable development goals. Demonstrating knowledge and understanding of gender equity-issues and gender justice.
PO10. Civic Values and Global Citizenship Expressing empathetic social concern while helping others when their rights are violated, no matter where in the world they live, to act with an informed awareness on issues, to participate in civic life by volunteering for social justice.

Structure of the BMS Programme:

A) BMS (Regular)

The BMS Program is structured in 6 semesters as mentioned below

For detailed Syllabus, please refer to Academics-Courses and Syllabus

FYBMS

SEMESTER 1- 7 compulsory courses

SEMESTER 2- 7 compulsory courses

SYBMS

SEMESTER 3- 5 compulsory courses with two elective courses in chosen specialization (Marketing & Finance)

SEMESTER 4- 5 compulsory courses with two elective courses in chosen specialization (Marketing & Finance)

TYBMS

SEMESTER 5- 2 compulsory courses with four elective courses in chosen specialization (Marketing & Finance)

SEMESTER 6- 1 compulsory course, 1 compulsory project work and four elective courses in chosen specialization (Marketing & Finance)

B) BMS (Capital Markets)

FYBMS (CM)

SEMESTER 1- 7 compulsory courses

SEMESTER 2- 7 compulsory courses



SYBMS (CM)
SEMESTER 3- 7 compulsory courses
SEMESTER 4- 7 compulsory courses

TYBMS (CM)
SEMESTER 5- 7 compulsory courses (including 1 course for Internship)
SEMESTER 6- 7 compulsory courses (including 1 course for project report)

Table 2: (A) Structure of the BMS(Regular) Programme

First Year BMS Semester 1 and 2	Second Year BMS Semester 3 and 4	Third Year BMS Semester 5 and 6
Each Semester includes 7 compulsory courses consisting of 3 elective courses, 1 Ability Enhancement Course, 1 Skill Enhancement Course and 2 core courses	Each Semester includes 5 compulsory courses consisting of 1 Ability Enhancement Course, 1 Skill Enhancement Course and 3 core courses. Students have to choose one specialization from Marketing and Finance where they will be studying 2 courses in their chosen specialization.	Each Semester includes 2 compulsory courses consisting of 1 Ability Enhancement Course and 1 core course. The Ability Enhancement course for semester 6 includes a project work (Research/ Internship based) to be submitted by students. 4 Elective courses will be offered based on the specialization chosen in second year (Marketing and Finance)

(B) Structure of the BMS (Capital Markets) Programme

FYBMS (CM) Semester 1 & 2	SYBMS (CM) Semester 3 & 4	TYBMS (CM) Semester 5 & 6
Each Semester includes 7 compulsory courses consisting of 3 elective courses, 1 Ability Enhancement Course, 1 Skill Enhancement Course and 2 core courses	Each Semester includes 7 compulsory courses consisting of 3 elective courses, 1 Ability Enhancement Course, 1 Skill Enhancement Course and 2 core courses	Each Semester includes 7 compulsory courses consisting of 3 elective courses, 1 Ability Enhancement Course, 1 Skill Enhancement Course and 2 core courses



Shival
Principal
SIES College of Arts, Science &
Commerce (Autonomous)
Sion (West), Mumbai - 400 022.